



2022
Te Pūrongo ā-Tau
HINEURU IWI TRUST

HUI A TAU - ANNUAL GENERAL MEETING

Time 11am
Date Saturday 8th October 2022
Venue Te Haroto Marae, Main Road,
Napier-Taupo State Highway 5, Te Haroto

AGENDA

1. Whakatau & opening address by the Chair
2. Apologies
3. Presentation of Annual Report 2021-2022
(including details of Trustee remuneration)
4. Commercial Report
5. Financial Statements
6. Annual Business Plan for 2022-2023
7. Appointment of Auditor
8. 2022 Voting Update
9. General Business

All registered Hineuru tribal members were invited to receive an electronic copy of the meeting documents and to register and RSVP for the Hui-a-Tau on

<https://hineuru.nz/agm-rsvp>.

If you have questions, please send them to info@hineuru.com by 12noon on Wednesday 5th of October 2022 so responses can be prepared in advance & factored into the presentation.

Cover photo - Nephi Harmer-Crawford and Tahuri Taungakore at the Hineuru Hautapu, 25 June 2022



Our Vision

Ka tipu, Ka ora, Ka rea.

We grow, We thrive, We prosper.

Our Mission

Kia rangatira ai te iwi

Rejuvenate our Hineuru people



Anaru Harmer, Farm/Land Operations Manager

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Chairman's Report

E te iwi, tēnā koutou

As we see another year ending, Covid-19 has embedded itself into our day-to-day lives. We sincerely hope that, as an iwi, we are astutely following the advice of health professionals, testing where necessary, and wearing masks when visiting those in our community who are most vulnerable.

A goal of Hineuru Iwi Trust (HIT) is: to grow Hineuru assets for the future of its people.

This year we purchased the Tarawera Café for \$1,125,000. This investment has excellent tourism potential, and HIT wants to make this a reality. This, too, will bring employment opportunities into our tribal area.

With a heavy heart, I report no further progress on the Marae Redevelopment. This is not for the lack of trying!

For the last three years, \$1.5 million has remained idle in HIT's bank account. This money is tagged for the Marae Redevelopment. Financing the redevelopment is not the issue; instead, it is the will of some to ignore the legally sound advice of HIT's lawyers and renege on mutually agreed mediation outcomes. The legal advice concerned the appropriate Terms of Reference for the Marae Redevelopment Committee. The Terms set out were necessary to keep both organisations and their trustees protected, HIT and Te Haroto Marae. I understand and am sympathetic to angst within the iwi; however, writing a blank cheque for \$1.5 million to the Marae Trustees, as requested, is irresponsible. This action would be contrary to the Trust Deed and financially reckless. We are two separate legal entities, and HIT must be financially accountable for all putea.



Chairman Renata Bush

Turning to our successes again this year, we must acknowledge the Investment Chair Traci Houppapa with the contribution and support of Craig Barrett and Tirohia Bridger for exceeding our performance expectations. Total assets are now worth \$90.5m (2021: \$84m). Kei runga noa atu koutou.

I would also like to acknowledge all our whānau and friends who work behind the scenes for HIT; a big thank you.

To Robyn Rauna, our CEO, thank you. You have kept the boat steady during rough times, and for this, we are thankful.

Finally, to our HIT board, I am grateful for all you that you have done as required by our Trust Deed. With elections this year, I wish everyone all the very best, and to those of our whānau who have put your name forward for this mahi, good luck and God bless.

Renata Bush

Chairman.

No reira tena koutou katoa,

Chief Executive's Report

Ka kuhu au ki te ture, hei matua mō te pani

- I seek refuge in the law for it is a parent to the oppressed

Na Te Kooti Rikirangi Te Turuki

Tena koutou e te Iwi,

On the back of normalising COVID19 and its impacts, this became another year where new challenges presented themselves to Ngāti Hineuru.

The reform of the Resource Management Act presents the Iwi of Ngāti Hineuru with a problem as to how the new changes will undermine our Treaty settlement. Over the next 12 months, Ngāti Hineuru may be armed in conflict with the Crown because we believe our mana motuhake is under attack, contrary to our Treaty settlement. We will not relent in asserting mana and domain over our territories, including our waters, aggregate and geothermal energy. In the last year, these are Taiao concerns that we have lodged submissions with various Government departments and ministries. The path is not easy and may require us to engage in litigation – perhaps with other Iwi, perhaps alone.

The poropiti of Te Kooti is relevant as we consider our options and discussions that will eventuate.

While the law may be the tool we use to deal with the proposed reform, climate change is not so easy.

Many parts of our country have experienced significant weather events recently. Unfortunate for some, whānau have experienced multiple floods every year. Ngāti Hineuru cannot think of itself as immune to climate change. Because of our geography and environment, we must think carefully about planning for our rohe. Forestry, State Highway 5 road users' safety, and protection of our natural resources – te Taiao are issues that are front of mind.

With a clear vision of what's ahead, we must mention some positive advances we have made. With the changes brought about in the health space, the Pae Ora (Healthy Futures) Act, we had the opportunity to align health service and



Chief Executive Robyn Rauna

delivery with the tribal boundaries of Ngāti Hineuru. Participation in regional conversations facilitated and allowed this to happen. We are hopeful that this can continue rather than our rohe be split three different ways geographically at the convenience and priorities of other entities. Another positive development has been in the area of strengthening working relationships across other Iwi and post-settlement governance entities. There is greater strategic awareness that we must build kotahitanga as a practice to defend and enhance the outcomes we collectively share. He pai. The increased use, presence and visibility of te reo Māori me ona tikanga is another excellent development. The Hineuru hautapu led by PC Crawford allowed us to join with other hapori around the country to commemorate Matariki and restart practices of our tipuna.

The elections this year draw to a possible conclusion the terms of trustees. For the outgoing trustees, thank you for your leadership and the honour and privilege of working with you to advance the aspirations of Ngāti Hineuru. I look forward to getting to know and working with the incoming trustees.

Finally, I wish everyone a fantastic Christmas ahead. I hope you have quality time to be with whānau over the holiday break, ready for 2023 and all it brings.

Nga manaakitanga o Te Runga Rawa

Robyn Rauna

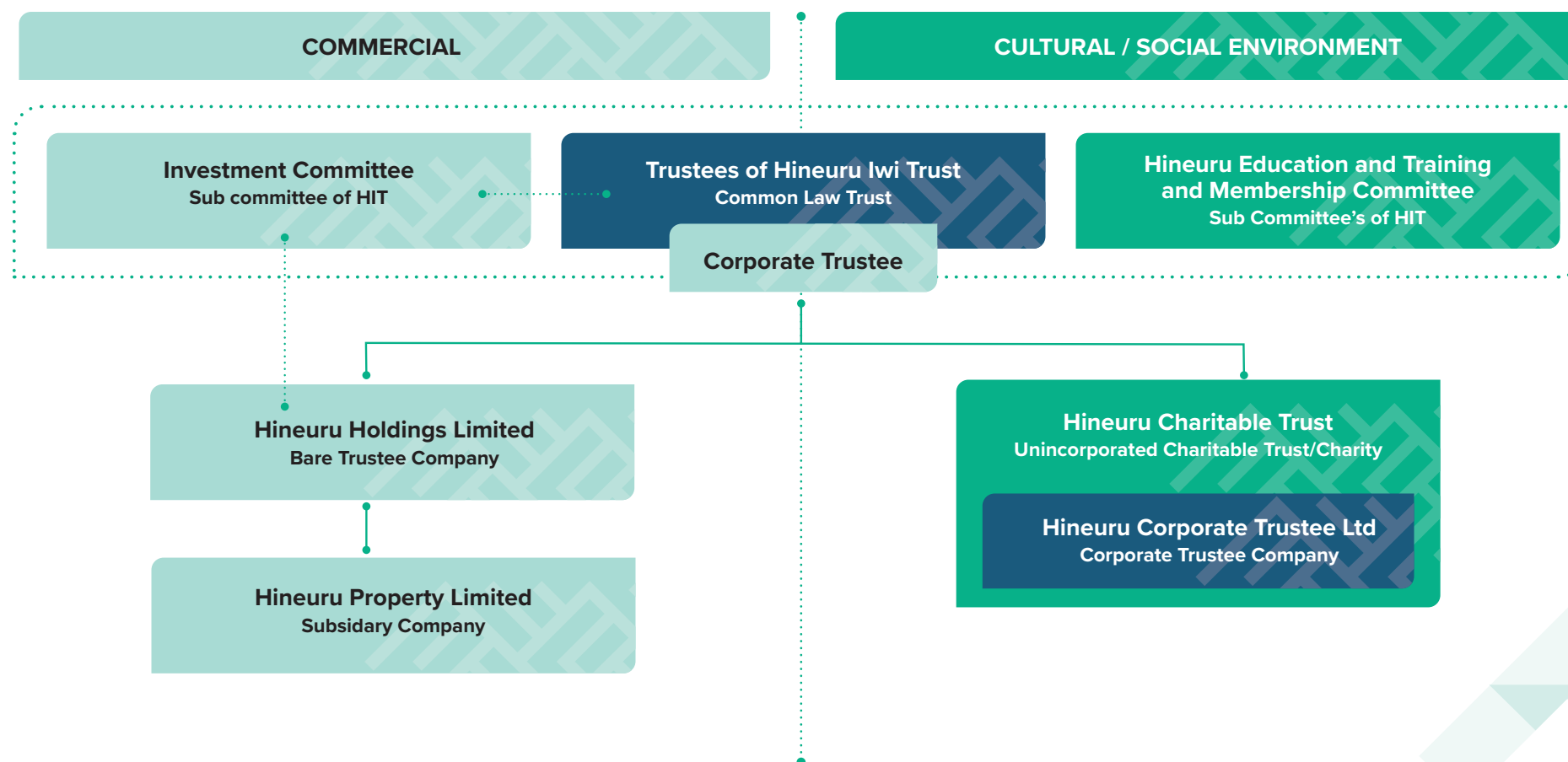
Our Team

*L to R: Hineuru Iwi Trust Trustees
Mei Winitana, Karauna Brown, Renata Bush, Toi Tawhai,
Joyce Eparaima & Tirohia Bridger*

Absent: Tuhuiāo Kahukiwa.



Hineuru Group Structure





POU 1 Culture & History

Objectives

- To celebrate & affirm Hineuru tribal identity and whakapapa connections.
- To educate our people in the histories of Hineuru.
- To strengthen & build our relationship with Te Haroto Marae and the Te Haroto Marae Māori Reservation Trustees.
- To develop the cultural capacity of Hineuru uri.

Explanation

This pou is about is about telling our stories, building & strengthening our cultural identity so that our people feel confident and proud as iwi members of Ngāti Hineuru.

Yearly Actions & Outcomes

		2021	2022	2023	2024	2025
Social	Annual programme of wananga a iwi developed from lwi feedback & these are promoted & communicated amongst lwi members to participate	▲▲	▲▲	▲▲	▲▲	▲▲
	Resources developed affirming Hineuru identity & shared with whānau	▲▲	▲▲	▲▲	▲▲	▲▲
Cultural	The book on the History of Hineuru produced & published		▲▲			
	Pouwhenua are erected and installed increasing the visibility & presence of Hineuru in its rohe	▲▲	▲▲	▲▲		
	To work in partnership with Te Haroto Marae on an annual programme of activity that will strengthen our people's relationship with Te Haroto Marae	▲▲	▲▲	▲▲	▲▲	▲▲
Environmental	To undertake a project where Hineuru urupa and wahi tapu in the rohe are identified & ways are scoped to ensure their preservation & protection	▲▲				



POU 1

Status Report: Culture & History

	Status	Traffic Light at a Glance
Annual Programme of Wananga A Iwi	3 Wananga held: 16 August 2021 (Auckland), 18 August 2021 (Christchurch), 20 August 2021 by Zoom, Hineuru Hautapu 25 June 2022	●
Resources developed affirming Hineuru identity & shared with whānau	Hineuru website refreshed. Regular panui and updates distributed	●
Book on Hineuru	Clarifying intellectual property ownership of the Hineuru historic account to determine next steps	●
Pouwhenua erected & installed increasing visibility	Sixth attempt taken to engage with Te Waka Kotahi about our project to improve road safety & roll out a Hineuru heritage trail on State Highway 5	●
Work in partnership with Te Haroto Marae on an annual programme	Following a mediation agreement between HIT & Te Haroto Marae Trustees held in February 2022 – THM pulled out	●



POU 2 Education & People Development

Explanation

This pou is about providing educational and learning pathways, both formal and informal for Hineuru tribal members.

Yearly Actions & Outcomes

		2021	2022	2023	2024	2025
Cultural	Hineuru education and training strategy developed	▲				
Economic	Hineuru education grants & scholarships facilitated	▲	▲	▲	▲	▲
Environmental	Skill database of Hineuru tribal members developed as a tool for tribal planning		▲			
Social	Strategic & collaborative relationships with external and governmental agencies formed to support Hineuru education & people development		▲	▲	▲	
	Tailored educational programmes and training activities developed for delivery to Hineuru		▲	▲	▲	

Objectives

- To support our Hineuru tribal people into education and further learning.
- To develop leadership and critical thinkers that will protect and develop Hineuru interests.



POU 2

Status Report: Education & People Development

	Status	Traffic Light at a Glance
Hineuru education & training strategy developed	In progress – implementation of Committee work plan	●
Hineuru education grants facilitated	HIT increased the 2022 education funding pool to \$50k. (106) Hineuru students received education grants with primary students receiving \$220, secondary students receiving \$440, and tertiary students receiving \$925	●
Skill database of Hineuru tribal members developed as a tool for tribal planning	In progress – implementation of Committee work plan	●
Strategic and collaborative relationships with external & governmental agencies	In progress - Focus has been on developing relationships with other PSGEs and whanaunga bordering our rohe	●
Tailored educational programmes & training activities developed for delivery to Hineuru	Hineuru governance training programme to be scheduled Oct/Nov 2022 – open to all Hineuru tribal members	●



POU 3 Health and Social

Objectives

- To establish and share emergency and civil defence plans designed to protect our whānau and those within our tribal rohe.
- To promote & support whānau oranga and healthy lifestyles.
- To scope health and social service delivery options for our whānau to access.
- To share and inform Hineuru whānau of the benefit of rongoa Māori.

Explanation

This pou is about being a conduit for our people to access good health and to empower our people to better lifestyles. Happy whānau and happy homes are important to Hineuru as well as our physical, mental and spiritual health.

Yearly Actions & Outcomes

		2021	2022	2023	2024	2025
Cultural	An update of the Hineuru social indicators report is completed for supporting tribal planning	▲			▲	
	We connect kanohe ki te kanohe and visit with our people outside of our tribal rohe	▲	▲	▲	▲	▲
Economic	Relationships with external & governmental agencies formed to support civil defence & emergency responsiveness at Te Haroto & within the Hineuru rohe	▲	▲	▲		
Environmental	Undertake a scoping exercise of rongoa resources & the viability of a rongoa centre		▲			
	Promote education and training about COVID-19, first response and managing emergency situations	▲				
Social	Strategic & collaborative relationships with health & social service providers formed to support Hineuru people	▲	▲	▲	▲	▲



POU 3

Status Report: Health & Social

	Status	Traffic Light at a Glance
Connect kanohi ki te kanohi & visit with people outside the rohe	Hui held at Te Mahurehure Marae Auckland 16 Aug 2021 & Rehua Marae Christchurch 17 August 2021 & 28 May 2022 at East Pier Hotel	●
Relationships to support civil defence & emergency responsiveness	Parked while health changes are underway with implementation of Pae Ora health legislation	●
Education & training about COVID-19, emergency first responder	Parked while health changes are underway with implementation of Pae Ora health legislation	●
Strategic & collaborative relationships with health & social service providers	Hineuru Iwi Trust participated in the formation and establishment of the Tihei Takitimu Iwi Māori Partnership Board. More collective work underway with Te Kahui Ohanga (Hawkes Bay PSGEs & Taiwhenua) & Mana Ahuriri Trust and Maungaharuru Tangitu Trust	●



Pou 4 Environment (Taiao)

Objectives

- To exercise mana whenua as kaitiaki over our tribal rohe.
- To utilise and protect our natural resources.
- To uplift & hiki wairua through actively promoting activity which connects our people with the taiao and the taiao with our Hineuru people.
- To encourage and promote better behaviour and practices for the benefit of our environment.
- To advocate caring for our taiao today for our future generations tomorrow.

Explanation

This pou is about educating our own, as well as others, about our taiao so that we may continue to connect, understand and be involved in our taiao.

Yearly Actions & Outcomes

		2021	2022	2023	2024	2025
Social	Investigate and scope the potential for establishing a Hineuru Kaitiaki Hunting Club or Association	▲▲				
Economic	Strategic & collaborative relationships with external and governmental agencies formed to support Hineuru Taiao aspirations	▲▲	▲▲	▲▲	▲▲	▲▲
Cultural	Engage our people in wananga that looks at Hineuru Taiao concepts such as kaitiakitanga, mana o te wai, rongoa & the practices relating to these	▲▲	▲▲			
Environmental	Iwi Environment Management Plan (IEMP) completed & implemented	▲▲				
	Strategic conversations led about Hineuru having increased influence & impact over the Department of Conservation estate in its rohe				▲▲	▲▲
	Collaborative research opportunities scoped to consolidate the implementation of the IEMP & Te Kawenata		▲▲	▲▲	▲▲	▲▲



POU 4

Status Report: Taiao

	Status	Traffic Light at a Glance
Strategic relationships with agencies	<p>engagement with DOC given to finalise the Taraponui-A-Kawheea easement</p> <p>Active participation in Rangitaiki River Forum and Mohaka River Plan Change Forum.</p> <p>Hineuru representation & korero delivered at the Kahungunu Fish Summit about aggregate take from the Mohaka River</p>	●
Engage our people in wananga that looks at Taiao concepts		●
Iwi Environment Management Plan completed & implemented	Completed & lodged with all territorial authorities	●
Collaborative research opportunities scoped to consolidate the implementation of the IEMP & Te Kawenata	In progress – advocating to ensure that territorial authorities are held to account with ensuring that natural resources are being responsibly managed to ensure sustainability – especially aggregate take, water take/quality etc	●



POU 5 Economic

Objectives

- To grow our assets to provide sufficient resources to support our iwi development today and in the future.
- To be agile in developing our assets prudently.
- To be innovative and creative in wealth creation for Hineuru.

Explanation

This pou is about growing and developing our asset base to further our social, cultural and environmental aspirations as an iwi.

Yearly Actions & Outcomes

		2021	2022	2023	2024	2025
Economic	Independent governance investment review completed	▲				
	Establish an Audit & Risk Committee reporting to Hineuru Iwi Trust	▲				
	Ensure all outstanding settlement actions as they relate to Hineuru assets have been completed		▲			
	Investigate & scope the potential for acquiring Hineuru fisheries settlement assets			▲		
Social	Best practice methods for demonstrating financial performance for tribal members scoped & implemented				▲	
	Opportunities available for tribal members to increase their knowledge and understanding of financial literacy	▲	▲	▲	▲	▲
Environment	Relationships with Hineuru Māori Land trusts, incorporations & trusts, external & governmental agencies formed to scope & investigate commercial opportunities for Hineuru in eco-tourism and other related activity	▲	▲	▲	▲	▲
Cultural	Annual review of investment framework and policies	▲	▲	▲	▲	▲
	Opportunities provided for our people to visit our lands and assets	▲	▲	▲	▲	▲



POU 5

Status Report: Economic

	Status	Traffic Light at a Glance
Independent governance investment review	Completed	
Establish an Audit & Risk Committee	To action in 2023	
Ensure all outstanding settlement actions as they relate to Hineuru assets have been completed	A full reconciliation undertaken with Te Arawhiti. The Taroponui-A-Kawhea easement signed off. First right of refusal property offered to Hineuru in Tarawera by Land Information New Zealand	
Opportunities for tribal members to increase their financial literacy knowledge	To action in 2023	
Relationships with Hineuru Māori Land Trusts etc. to scope commercial opportunities	Purchase and acquisition of the Tarawera Café actioned. Hui held with Te Awahohonu Forest Trust.	
Annual review of investment framework & policies	Ongoing	
Opportunities provided for our people to visit our lands & assets	Haerenga by HIT to visit all settlement properties on 18 March 2022	

Photo Taken at the Hineuru Hautapu, 25 June 2022.





Pou 6 Ahikā

Objectives

- To promote our identity and visibility as an iwi in our rohe.
- To support those who keep the home fires burning in the rohe of Hineuru.
- To optimise and develop our human capital focused exclusively on Hineuru development.

Explanation

This pou is about our relationship with our land and how we maintain and reconnect our people to our whenua.

Yearly Actions & Outcomes

		2021	2022	2023	2024	2025
Economic	Collaborative and strategic relationships with Crown agencies such as NZTA & local & regional territorial authorities established	▲▲	▲▲			
Social	Initiatives implemented to reconnect Hineuru whānau & promote whānau ora	▲▲	▲▲	▲▲	▲▲	▲▲
	Strategy implemented to ensure our whānau participate in the New Zealand Census & record their Hineuru tribal affiliation		▲▲	▲▲		
Environment	Hold open information hui for tribal members to visit the Hineuru Cherri Orchard & Hineuru Station	▲▲	▲▲	▲▲	▲▲	▲▲
Cultural	Kawe mate to Wharekauri/Chatham Islands		▲▲			
	Scope ways to support the ongoing retention and development of Māori land title & ownership within Hineuru rohe	▲▲	▲▲	▲▲	▲▲	▲▲



POU 6

Status Report: Ahikā

	Status	Traffic Light at a Glance
Collaborative relationships with NZTA & TLA's	Highly dependent on the individuals working in these organisations	●
Initiatives implemented to reconnect Hineuru whānau & promote whānau ora	Informal opportunities used to support whakawhanaungatanga	●
Kawe mate to Wharekauri/Chatham Islands	Parked until 2023	●
Scope ways to support ongoing retention & development of Māori land title & ownership	Initiating discussions with Hineuru Māori Land Trusts & Incorporations to look at opportunities to collaborate	●



Pou 7 Hineuru Iwi Trust

Explanation

This pou is about the trust entity providing leadership for the iwi.

Objectives

- To put into action and execute the aspirations of Hineuru.
- To uphold distributive leadership practices.
- To be an excellent representative entity and voice for the Iwi.
- To meet the needs of the Iwi and to act on behalf of the Iwi
- To optimise our resources, leveraging our relationships and exhibiting efficient practices.

Yearly Actions & Outcomes

		2021	2022	2023	2024	2025
Economic	Devise a strategy for the operations of Hineuru Iwi Trust that considers the viability of a Hawkes Bay office base and the ideal way for the Trust to structure itself according to economic times and variability in future revenue	▲▲		▲▲		▲▲
	Source annual independent trustee remuneration reports	▲▲	▲▲	▲▲	▲▲	▲▲
Social	A Hineuru communication strategy completed and implemented	▲▲				
	Process and system improvements made to the tribal register to ensure contact information for members is regularly sourced & updated	▲▲	▲▲	▲▲	▲▲	▲▲
	Deliver six monthly plans to the iwi which clearly track and monitor progress with implementation of this strategic five year plan	▲▲	▲▲	▲▲	▲▲	▲▲
Environment	Ensure that we are operating organisational practices that are eco friendly	▲▲	▲▲	▲▲	▲▲	▲▲
Cultural	Promote an environment of openness as good ancestors and role models for our mokopuna	▲▲	▲▲	▲▲	▲▲	▲▲



POU 7

Status Report: Hineuru Iwi Trust

	Status	Traffic Light at a Glance
Strategy for operations of HIT devised	HIT agreed to park investigation of a Hawkes Bay office base to 2023	●
Source annual independent trustee remuneration reports	Actioned annually in September in lead up to AGM	●
Hineuru Communication Strategy completed & implemented	Completed and regular panui and updates provided to Iwi members	●
System improvements made to the tribal register	In progress	●
Deliver 6 monthly reports with implementation of this plan	Completed. Report given at Special General Meeting of 28 May 2022	●
Operating organisational practices that are eco friendly	In progress	●
Promote an environment of openness as good ancestors & role models for mokopuna	In progress	●

What Makes Up our Settlement Assets?

FARM



\$9.79 million

Hineuru Station

\$3.75 million

Pukenui Station

\$1.20 million

Livestock

\$0.37 million

Farming Assets

\$15.11 million Total

FORESTRY



\$6.6 million

Hineuru Forest (Tree Crop)

\$3.2 million

Carbon Credits

\$9.8 million Total

FOREST LAND



\$4.79 million Hineuru Forest (Land)

\$9.67 million Esk Forest

\$14.46 million Total

CASH



\$9.32 million Craigs Investment

\$0.4 million Westpac Accounts

\$9.72 million Total

HORTICULTURE LAND



\$7.55 million Waverley Block

\$1.76 million Pakuratahi/Bayview Block

\$5.20 million Dartmoor Block

\$0.10 million Cherry Assets

\$14.61 million Total

PROPERTY INVESTMENTS



\$5.21 million FMG – A commercial premises

\$1.00 million Tarawera Land

\$8.6 million Hineuru CP – A commercial premises

\$15.06 million Total

EQUITY INVESTMENTS



\$0.87 million	Pauaco – A paua company in South Island and Australia
\$0.15 million	New Fish
\$0.21 million	Miro – A Māori blueberry collective
\$4.00 million	Fiordland Lobster
\$0.25 million	Te Whai Ao Innovation LP
\$0.01 million	Kahutia LP

\$5.49 million Total

RECEIVABLES



\$0.63 million	Trade and other receivables
-----------------------	-----------------------------

\$90.5 million Total Assets

LOANS



\$0.97 million	Loan – Pauaco
\$0.23 million	Eneform
\$2.0 million	FMG
\$0.5 million	Miro – A Māori blueberry collective
\$1.94 million	Kahutia LP

\$5.64 million Total

HINEURU

Investment Plan

Values

-  SUSTAINABILITY
-  GROWTH
-  DEVELOPMENT

Investment Value

- Investable capital
- Extensive industry networks
- Experienced directors
- Strategic thinkers
- Commercial, legal & accounting expertise
- Efficient investment processes
- Achievements on Ka Tipu, Ka Ora, and Ka Rea investments

SIPO PARAMETERS

- Long term (20+ yrs): Minimum 5% on investment capital
- Short term (rolling 2–3yrs): 5% cash yield of capital base per annum

ASSET CLASS

- 5% Liquidity: Cash
- 50% Income: Bonds
- 45% Growth: Property, shares

DELEGATIONS

- 6% (\$3 mil) Committee decision
- 6–20% (\$3–10 mil) Consult Trustees
- 20% + (\$10+ mil) Trustees decide




DISTRIBUTIONS

- Minimum 2% of capital base
- No more than 67% of investment returns p.a.

INVESTABLE CAPITAL

\$90.5 MILLION
(as at 30 June 2022)

OUR COMMITTEE COMPOSITION

-  Traci Houpapa (Chair)
-  Craig Barrett
-  Tirohia Bridger

INVESTMENT APPROACH

- Short term: geographic diversity, increased returns
- Long term: economic development in the rohe

INVESTMENT ALIGNMENT

- Hineuru Strategic Plan
- Housing, education, employment opportunities in the rohe, environment



Ka Tipu

TYPE A
(SUPPORT FOR OPEX)

Fixed return

Secure, low risk investments

Term deposits; managed investments; licenses or leases (Esk etc)

TYPE B
(TO INCREASE PRODUCTIVITY)

Cultural assets (Hineuru Station, Tarawera etc)

Ka Rea

LEGACY INVESTMENTS

Longer term (1–3 years)

Additional expertise

Increase in book value

Progress towards consistent returns

Maximised returns (15–20%)

Ka Ora

12–18 MONTH PERIOD RETURNS

Specific projects requiring capital investment

Property developments

Return on principal investment

Medium returns (over 8%)

Ka Tipu

FORESTRY
Hineuru Station
ESK Forest
Kahutia

FARMING
Hineuru Station

MANAGED FUNDS
Craigs Investments
and cash

Ka Ora

Property: FMG, Fordland

Ka Rea

Horticulture: Miro, Cherry
Seafood Pauaco

INVESTMENT FOCUS



Sustainability
Maximise 'Ka Tipu' investments to achieve constant income stream



Growth
Deploy 'Ka Ora' investments to achieve higher yearly returns



Development
Develop legacy investments for maximum returns

CURRENT OPPORTUNITIES



Cherry/Forestry



Freshwater Koura



PauaCo



Commercial Property

Portfolio Geography



Property
Fiordland
(Auckland)
FMG
(Palmerston)



Horticulture
Miro
(Tauranga)



Horticulture
Cherry
(Napier)



Fisheries
Pauaco
(Christchurch)

Managed \$\$
Craigs Investments

Commercial Report

Capital uplift

Financial Year

	2016	2017	2018	2019	2020	2021	2022
Equity	\$49.9m	\$52.1m	\$62.5m	\$65.6m	\$71.4m	\$76.4m	\$82.0m
		+4.3% increase	+20.0% increase	+5.0% increase	+8.8% increase	+7.0% increase	+7.3% increase

Since 2016

▲
An increase of
\$32.1m
in capital uplift

▲
64%
in total



Wānanga held at Te Mahurehure Marae on 16 August 2021 in Auckland with Iwi members.

Hinearu Education Grant Recipient List 2022

A total of \$50,000 was distributed to tribal members with primary students receiving \$220, secondary students receiving \$440, and tertiary students received \$925.

PRIMARY

No.	SURNAME	FIRST NAME
1	ARANUI-CLARKE	AROHANUI
2	ARANUI-CLARKE	JACKSON
3	ARANUI-CLARKE	JOVAN
4	ARANUI-CLARKE	TAWERA
5	ATKINS	TAMATI
6	BRUCE	MANAKI
7	CAMPBELL	AWHITIA
8	CLAY	ERIC
9	CROXFORD	FLORENCE
10	CROXFORD	TAYLOR
11	DOLMAN-UTIERA	GRACE
12	ELKINGTON	RUBY-JAY
13	HARTLEY	HARPER-MAE
14	HEKE	DALLIN
15	HEKE	REEGAN
16	HEKE	SETH

No.	SURNAME	FIRST NAME
16	HEKE	SETH
17	HEREWINI	MATETU
18	HEREWINI-CLAY	IHIMAIA
19	HEREWINI-CLAY	MANEAITEWAI
20	HEREWINI-CLAY	UENUKU
21	HIHA-WANO	TUTA-KINGI
22	KUMARAN	CIANA-ROSE
23	MASOE	JIZELLE
24	MASOE	MALIA
25	MITCHELL	FABIAN
26	MORRIS	JIZNIAH
27	NGAMOTU	KOROWAI
28	POMANA	KAYLA
29	POMANA	PEYTON
30	RAIHANIA-KULIMOEANGA	DELMA
31	RAIHANIA-TONGA	AMANAKINOA

No.	SURNAME	FIRST NAME
32	RAIHANIA-TONGA	LEIKYN
33	TAHU	ELIAS
34	TATA-KIMURA	GALEXY
35	TATA-KIMURA	GARY
36	TE TOMO-BERRYMAN	DAMIEN
37	TE TOMO-BERRYMAN	ZION
38	THOMPSON	DESMOND
39	WAIRAU-JULIAN	EMA
40	WAIRAU-JULIAN	MAURICE
41	WANO	TE AWANUI
42	WANO	TAHURI
43	WANO-PORTER	TE WHAITIRI
44	WARDLAW	ARLEY
45	WARDLAW	MIKAYLA

CATEGORIES	No.
Primary	45
Secondary	34
Tertiary	27
TOTAL:	106

SECONDARY

No.	SURNAME	FIRST NAME
1	APER A	EZRAH
2	APER A	LANI
3	APER A	MATHIAS
4	ATKINS	DILYNN
5	BRUCE	KA AWATEA
6	CLAY	HASLEY-ANNE
7	CRAWFORD	SHAKEELA
8	DOLMAN-UTIERA	SOPHIE
9	ELKINGTON	BRYCE
10	ELKINGTON	COREE
11	ELKINGTON	MICAH
12	HEKE	ELLA
13	HEKE	FAITH
14	HEKE	MAYNAYA
15	HEKE	NOAH
16	KIMURA-HERANGI	TEINA
17	KUMARAN	AMALI-JADE
18	LENDEN-MORRIS	LINKIN
19	LUAMANU-WINIATA	ANEKO
20	MASOE	CHROME

No.	SURNAME	FIRST NAME
21	MITCHELL	TREY
22	NGAMOTU	INOI
23	PARANIHI	KANE
24	SEPULON	ELKANAH
25	TAURIMA	ELOUISE
26	TAURIMA	RYLEE
27	TAWHAI	LAYA
28	THOMAS	JOSEF
29	UPU	IRAVA
30	UPU	MAKEA
31	WAIRAU-POMANA	KALANI
32	WANO-HENARE	MANAIA
33	WANO-TUPARA	RYLEE
34	WARDLAW	JAYDEN

TERTIARY

No.	SURNAME	FIRST NAME
1	BAKER	JACOB
2	BAKER	LILY
3	BAKER	LUCAS
4	BAKER	MICHAELA
5	CARROL	ERNISTINE
6	HARTLEY	MARAMA
7	HOOKE	CORRIANNA
8	KEEFE-HAZEL	ALICIA
9	LITTLEJOHN	SARA
10	MATENGA	LUCA
11	NORTHCROFT	JESSICA
12	PUKETAPU	TEINA
13	PULLAR	EMILY
14	RAIHANIA	SHY

No.	SURNAME	FIRST NAME
15	SEWTER	ETHAN
16	SIMON	HEMOPEREKI
17	SULLIVAN	CAITLYN
18	TAUNGAKORE	EMA
19	TAUNGAKORE	NARISSA
20	TAWHAI	LESLEY
21	TE TOMO	WAIORA
22	URI	STYLE
23	WAIRAU	WAIMIRINGI
24	WALL	HINEARO
25	WATENE	ALEX
26	WHIPPY-HARTLEY	TAKIURA
27	WILLIAMS	ARIA

We wish all of our Iwi members who received grants the very best in their educational studies and endeavours.

Schedule 1 - Details of Hineuru Annual Report 2021-2022

Hineuru Iwi Trust – Trust Deed Requirements for the Annual Report: Schedule 6, paragraph

Requirement	Location
Comparison of the Trust's performance against the annual plan	This is provided in this Annual Report where progress against the adopted 2021-2025 Strategic Plan is set out.
Balance sheet and income and expenditure statements, including details of trustee remuneration	The Consolidated Statement of Comprehensive Revenue and Expenses of the Trust and the Hineuru Group are included in this annual report.
Steps taken to increase registered members	<p>Improvements to the Iwi Register are underway with direct phone and email contact being made with Iwi members.</p> <p>Under 4.1 of the Trust Deed, HIT is required to administer and maintain a register. These improvements are fundamental in ensuring the accuracy and integrity of the Iwi Register. These were improvements that we also signalled in the 2021 Annual Report.</p> <p>As a part of these improvements, our Board resolved that we should source proof of identity and confirmation of address along with whakapapa to Hineuru. We also introduced a function on the register where the profiles of Iwi members who have passed away have their profiles made inactive (after receiving notice from whānau members).</p> <p>We not only want to increase the number of tribal members registered to Hineuru Iwi Trust, but we also want to ensure that we have the ability with the Hineuru Register to keep Iwi members updated and informed of everything that the iwi is up to and, where relevant, facilitate involvement in iwi affairs. Through work undertaken on our previous website, www.ngatihineuru.com we learned that a number of historic registrations relating to the education grant scheme did not automatically transfer across to the Hineuru Register. These have now all been migrated to the register..</p>

Requirement	Location
Fisheries matters	Not applicable at the present time
Changes made to the constitutional documents of the Trust or Trust entities	Subject to 75% support being given from those that participate in the 2022 voting process, two changes to the Trust Deed are proposed relating to the option of allowing Hineuru Iwi Trust the ability to transition to a corporate trustee model and implementing a rotational system for trustees.

Iwi Register

As of 30 June 2022, our iwi register has grown from 2,876 members to 3,046 members in the past year.

Trustee Remuneration

Trustees are required to annually seek external professional advice when setting the remuneration of Trustees. External advice was sought from the Institute of Directors (IoD) in New Zealand Director Rem Service for 2022. Still, trustees decided against changing their remuneration, agreeing to the remuneration level set and adopted in 2020.

Remuneration Levels

Position	Remuneration (each)
Chairman	\$52,000
Deputy Chairman	\$38,100
Trustees	\$37,600

Hineuru Iwi Trust Meetings & Trustee Remuneration

Excluding the Special General Meeting and the Annual General Meeting there were (17) minuted meetings of Hineuru Iwi Trust between 1 July 2021 to 30 June 2022. (7) of these were online Zoom meetings and (10) were in person (with some Trustees attending by Zoom) hui.

Trustee	Meeting Attendance	Meeting Apologies Given	Trustee Remuneration Received
Renata Bush (Chair)	17/17	-	\$51,999.96
Karauna Brown (Deputy Chair)	13/17	4	\$38,100.00
Tirohia Bridger	17/17	-	\$37,599.96
Joyce Eparaima	15/17	2	\$37,599.96
Tuhuiiao Kahukiwa	11/17	4	\$37,599.96
Toi Tawhai	15/17	1	\$37,599.96
Mei Winitana	16/17	1	\$37,599.96

Consolidated Financial Statements

Hineuru Iwi Trust

Consolidated Statement of Comprehensive Revenue and Expenses

For the Year Ended 30 June 2022

	2022 12 months \$	2021 12 months \$
Revenue from non-exchange transactions		
Koha received	600	-
Total revenue from non-exchange transactions	600	-
Revenue from exchange transactions		
Department of Conservation funding	-	10,000
Dividend income	123,206	95,593
Gain/(loss) on sale of investments	11,112	30,857
Honey sales	60,000	66,000
Interest income	743,111	794,970
Livestock - net trading income/(loss)	127,530	102,213
Lease and rental income	1,563,501	1,454,268
Net fair value gain/(loss) on forestry assets	206,149	(660,034)
Net fair value gain/(loss) on investments	(966,104)	600,965
Net fair value gain/(loss) on carbon credits loan	747,314	154,000
PIE income	3,707	26,413
Share of income from equity accounted investment earnings	(689,448)	1,746,996
Te Matawai Funding - Te Reo Māori Revitalisation	44,048	(31,233)
Other operating income	95,406	57,165
TOTAL REVENUE FROM EXCHANGE TRANSACTIONS	2,069,532	4,448,172
TOTAL REVENUE	2,070,132	4,448,172
Expenses		
Accounting and advisory service fees	85,104	66,851
Administration costs	142,638	146,658
Audit fees	77,337	50,000
Directors fees	80,000	80,000
Directors expenses	11,061	4,559
Employment benefit expenses	571,350	464,650
Koha expense	200	375
Legal expenses	38,912	45,640
(Gain)/Loss on disposal of fixed assets	(8,314)	49
Professional and consultancy fees	182,520	246,987
Scholarships paid	50,585	33,950
Share of Miro Limited Partnership deficit	16,385	28,687
Trustee fees	278,100	203,558
Trustee expenses	52,828	63,496
Other expenses	643,410	445,318
Cherry operations expenditure	685,713	597,531
TOTAL EXPENSES	2,907,829	2,478,307
Surplus for the period before interest / tax / depreciation / impairment	(837,697)	1,969,865
Interest costs	172,860	142,040
Depreciation expense	508,503	528,621
Impairment of Investments	-	804,968
Surplus for the period before tax	(1,519,060)	494,236
Income tax expense/(income)	60,777	(156,747)

Hineuru Iwi Trust

Consolidated Statement of Comprehensive Revenue and Expenses

For the Year Ended 30 June 2022

	2022 12 months \$	2021 12 months \$
Surplus for the period	(1,579,837)	650,983
Other comprehensive revenue and expenses		
Net fair value gain/(loss) on carbon credits	1,282,017	472,963
Net fair value gain/(loss) on forestry land	1,575,000	2,428,000
Net fair value gain/(loss) on biological plantings	(717,777)	411,944
Net fair value gain/(loss) on farm land and buildings	5,035,300	509,319
Total comprehensive revenue and expenses	5,594,703	4,473,210
Surplus / (deficit) attributable to owners of the controlling entity	(1,579,837)	650,983
Total comprehensive revenue and expenses attributable to owners of the controlling entity	5,594,703	4,473,210
Net profit attributable to:		
- Owners of Hineuru Iwi Trust	(1,592,137)	640,194
- Non-controlling interests	12,300	10,789
	(1,579,837)	650,983
Total comprehensive income attributable to:		
- Owners of Hineuru Iwi Trust	5,562,969	4,412,897
- Non-controlling interests	31,734	60,313
	5,594,703	4,473,210

These consolidated financial statements should be read in conjunction with the notes to the consolidated financial statements

Hineuru Iwi Trust

Consolidated Statement of Changes in Net Assets

For the Year Ended 30 June 2022

	Treaty settlement proceeds \$	Retained earnings \$	Asset revaluation reserve \$	Non- controlling interest
Opening balance as at 1 July 2020	51,874,952	4,957,759	14,744,694	381,944
Transactions with non-controlling interests	-	-	-	(13,948)
Surplus for the year	-	640,194	-	10,789
Other comprehensive revenue and expenses for the year	-	278,167	3,494,536	49,524
Total comprehensive revenue and expenses for the year	-	918,361	3,494,536	60,313
Closing balance as at 30 June 2021	51,874,952	5,876,120	18,239,230	428,308

	Treaty settlement proceeds \$	Retained earnings \$	Asset revaluation reserve \$	Non- controlling interest
Opening balance as at 1 July 2021	51,874,952	5,876,120	18,239,230	428,308
Transactions with non-controlling interests	-	-	-	(15,793)
Surplus for the year	-	(1,592,137)	-	12,301
Other comprehensive revenue and expenses for the year	-	211,070	6,944,036	19,434
Total comprehensive revenue and expenses for the year	-	(1,381,067)	6,944,036	15,942
Closing balance as at 30 June 2022	51,874,952	4,495,053	25,183,266	444,250

These consolidated financial statements should be read in conjunction with the notes to the consolidated financial statements

Hineuru Iwi Trust

Consolidated Statement of Financial Position

As at 30 June 2022

	2022	2021
	\$	\$
ASSETS		
Current assets		
Cash and cash equivalents	394,588	1,131,973
Prepayments	45,479	41,429
Trade and other receivables	448,290	338,188
Loan receivables	3,700,001	3,719,121
Income tax receivable / (payable)	139,105	284,113
Livestock	1,200,390	1,236,970
Total current assets	5,927,853	6,751,794
Non-current assets		
Loan receivables	1,935,416	1,354,313
Property, plant and equipment	52,732,249	45,921,319
Forestry assets	6,634,568	6,292,100
Intangible assets	3,238,936	1,996,267
Investments	20,078,065	21,623,053
Total non-current assets	84,619,234	77,187,052
Total assets	90,547,087	83,938,846
LIABILITIES		
Current liabilities		
Trade and other payables	472,814	299,541
Borrowings	3,363,018	3,349,769
Income in advance	103,333	103,333
Total current liabilities	3,939,165	3,752,644
Non-current liabilities		
Deferred tax liability	874,805	596,639
Borrowings	3,735,597	3,170,953
Total non-current liabilities	4,610,402	3,767,592
TOTAL LIABILITIES	8,549,567	7,520,236
NET ASSETS	81,997,520	76,418,611
NET ASSETS COMPRISE OF:		
Treaty settlement proceeds	51,874,952	51,874,952
Retained earnings	4,495,053	5,876,120
Asset revaluation reserve	25,183,265	18,239,230
Equity attributable to the Owners of the Group	81,553,270	75,990,303
Equity attributable to non-controlling interests	444,250	428,308
TOTAL EQUITY	81,997,520	76,418,611

These consolidated financial statements should be read in conjunction with the notes to the consolidated financial statements

Consolidated Statement of Cash Flows

For the Year Ended 30 June 2022

	2022	2021
	12 months	12 months
	\$	\$
Cash flows from operating activities		
<i>Cash was received from:</i>		
Receipts from non-exchange transactions	600	-
Receipts from exchange transactions	2,580,115	2,116,491
Net interest received	574,636	405,484
Net dividends received	91,227	73,524
Net PIE income received	3,453	26,413
Income tax refunds received/(paid)	240,695	(29,560)
<i>Cash was applied to:</i>		
Payments to suppliers	(2,379,371)	(1,865,946)
Payments to employees	(775,683)	(642,368)
Scholarships paid	(50,585)	(33,950)
Interest paid	(121,547)	(95,092)
Net GST received/(paid)	(2,241)	(9,451)
Payments made to non-controlling entities	(15,792)	(13,947)
Koha paid	(200)	(375)
Net cash flows from operating activities	145,307	(68,777)
Cash flows from investing activities		
<i>Cash was received from:</i>		
Receipts from the sale of property, plant and equipment	16,522	-
Receipts from the sale of investments	-	450,000
Repayment of loans advanced to other parties	481,433	628,978
<i>Cash was applied to:</i>		
Payments to acquire property, plant and equipment	(1,414,376)	(892,746)
Payments to acquire forestry assets	(136,319)	(431,134)
Payments to acquire investments	(299,031)	(4,458,060)
Payments to purchase intangibles	(57,500)	-
Net cash flows from investing activities	(1,409,271)	(4,702,962)
Cash flows from financing activities		
<i>Cash was received from:</i>		
Funds borrowed under finance leases	(23,421)	133,776
Drawdown of Provincial Growth Fund loan	550,000	3,000,000
Drawdown of bank loans	-	-
Net cash flows from financing activities	526,579	3,133,776
Net increase / (decrease) in cash		
Add cash at beginning of period	(737,385)	(1,637,963)
Equals cash at end of period	1,131,973	2,769,937
	394,588	1,131,973
This is represented by:		
Cash and cash equivalents	394,588	1,131,973

These consolidated financial statements should be read in conjunction with the notes to the consolidated financial statements

Schedule 2 - Annual Business Plan Summary 2022 - 2023

1. Introduction

- 1.1 This document sets out the Annual Business Plan summary for the next 12 months (from 1 July 2022 to 30 June 2023). In particular, it sets out our focus areas and our key objectives.
- 1.2 As set out in the 2021 -2025 Strategic Plan our focus will be on the seven pou for the next 12-18 months.

2. Proposed Activities and Priorities

- 2.1 We set below the current priorities as determined by the Trustees of Hineuru Iwi Trust.

Focus Area	Key Objectives
Culture & History	<ul style="list-style-type: none">• Strengthen the visibility & presence of Ngāti Hineuru in its rohe.• Support the development of Hineuru Reo Champions to build our capacity to grow te reo Māori in our Iwi• Continue with a Hineuru Hautapu and wananga a Iwi• Continue implementation of our Hineuru Reo Plan• Develop improved working relationships with the Te Haroto Marae Trustees to support our peoples' relationship & connection with their marae

Focus Area	Key Objectives
Education and Iwi Development	<ul style="list-style-type: none"> • Implementation of the Hineuru Education & Training Committee work plan • Continue to facilitate the Hineuru education grant scheme for registered Iwi members (\$50k) • Hineuru governance training programme to be scheduled Sept/Oct 2022 open to all Hineuru tribal members • Undertake a Skill Assessment survey of Hineuru tribal members to understand areas where Iwi members and whānau can be better supported
Health/Social Development	<ul style="list-style-type: none"> • Work in collaboration with other PSGEs to undertake a health needs assessment which can identify potential areas to strengthen and improve Hineuru health and wellbeing • Strategic & operational relationship formed with health and social service providers • To advance civil defence and emergency planning & preparedness
Our Environment (Taiao)	<ul style="list-style-type: none"> • Strengthened relationships with other PSGEs and Iwi/Hapū to advance our Taiao aspirations • Oversee the implementation of the Hineuru Iwi Environment Management Plan & Te Kawenata • Advocate and foster korero and learnings which promotes and advances Hineuru kaitiakitanga • Investigate and scope the potential for establishing a Hineuru Kaitiaki Hunting Club
Economic	<ul style="list-style-type: none"> • Establish an Audit & Risk Committee • Relationships with our Māori land blocks, trusts and incorporations formed and opportunities to collaborate identified • Build the financial literacy of our people
Ahikaa	<ul style="list-style-type: none"> • Develop relationships with other Iwi • Scope ways to support the ongoing retention & development of Māori land title & development & ownership within the Hineuru rohe
Governance	<ul style="list-style-type: none"> • Grow external sources of funding and resources to deliver Hineuru objectives • Training and succession plan for Trustees and prospective governors • Implement and process system improvements to the tribal register, so it aligns with best practice and operates more efficiently • Complete Annual General Meeting requirements

He Rau Aroha



Mānawatia te mātahi o te tau
Mānawatia te tohu o te ao hou
Mānawatia ngā whetū tapu o te tau e...
Mānawatia te kāhui o Matariki
Pōhutukawa, te tohu o te mate
Arahina ngā mate ki te uma o Ranginui
Kia whetūrangitia koutou

Harerangi Rehimana Meihana – Tumuaki o te Hāhi Ratana
Hohepa Sullivan
Hera Tahau
Paora Crawford
Constance Te Hinewai Gilbert
Rangimarie (Topsy) Larkins nee Wano
Mana Kireka



*“Ko te ope rua o Matariki ki te rangi,
ko Matariki āhunganni ki te whenua”*

*“The company of the cavern Matariki to the sky,
Matariki the abundance of people gathered to the land”*

Waitī, Waitā, Tupuānuku, Tupuārangi, Waipunarangi, Ururangi

Tōia mai ngā hua nui o te wā

Kia whanake ā nuku

Kia whanake ā rangi e...

Hiwaitearangi, te kaikōkiri o ngā manako nui, kia ū, kia whena, kia ora e

Tūturu whakamaui kia tina, tina! Haumi e! Hui e! Tāiki e!

Celebrate the first month of the Māori calendar

Celebrate the new beginnings

Celebrate the sacred stars of the year

Pōhutukawa, the sign of our dead

Lead our dead to the chest of Ranginui

To become stars in the skies

(We acknowledge our whānau that have passed)

Waitī, Waitā, Tupuānuku, Tupuārangi, Waipunarangi, Ururangi

Haul the abundance of gifts

to rise below

to rise above

Hiwaitearangi, the champion of our aspirations to holdfast, to open, to be

alive and well

Gather, bind it, affirm!

Acknowledgement & Appreciation

For Support During 2021-2022:

Department of Conservation
Hawkes Bay District Health Board
Te Arawhiti
Te Matawai
Whenua Māori, Provincial Growth Fund through the Ministry of Business, Innovation and Employment

For tautoko & manaaki during 1 July 2021 to 30 June 2022

Alexander Turnbull Library
Archives New Zealand
Cherri Global
Department of Internal Affairs
EPRO
Hawkes Bay District Health Board
Mana Ahuriri Trust
Matariki
Maungaharuru Tangitu Trust
New Zealand Trade & Enterprise
Ngāti Kahungunu Iwi Incorporated
Ngāti Pahauwera Development Trust
OSPRI
Tataraakina C Block Trust

Tatau Tatau o Te Wairoa
Te Awahohonu Forest Trust
Te Haroto Marae Māori Reservation Trust
Te Kahui Ohanga
Te Runanga o Ngāti Manawa Trust
Te Taiwhenua o Heretaunga
Te Taiwhenua o Tamatea
Te Taiwhenua o Te Whanganui a Orotu

Rangitaiki River Forum (Te Rūnanga o Ngāti Manawa, Te Rūnanga o Ngāti Whare, Bay of Plenty Regional Council, Ngāti Tuwharetoa (BOP) Settlement Trust, Te Rūnanga o Ngāti Awa, Tūhoe Te Uru Taumatua, Whakatāne District Council, Taupō District Council, Ngāti Tuwharetoa.)

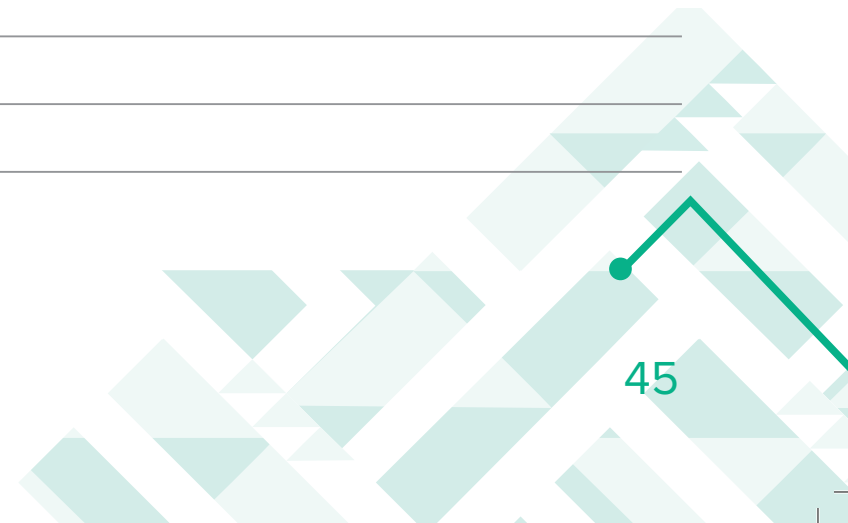
Titiokura

Ko Titiokura te maunga teitei
Ko Mohaka ra te awa e
Ko Te Rangihiroa, (Hi ha) te tangata
Ko Ngāti Hineuru ko te Iwi tenei
E pae nei, e pae nei
Koia nei te whakatauaki mo te Iwi
Te rangatahi, e ara ra

E ara, maranga mai ki runga (Hi aue aue)
Whaia nga taonga a o tipuna
Whaia kia mau, whitikitia, (Hi)
Ki to manawa
Whakatutukihia, nga wawata
Kei tae ki tōna wa
Ka tahurihuri noa koe... E... Aue...
(Hoki ki runga, ka mutu)

Notes

This image shows a blank sheet of white paper with horizontal ruling lines. The lines are evenly spaced and extend across the width of the page. In the bottom right corner, there is a decorative graphic consisting of several overlapping triangles in shades of light green and teal, creating a modern, geometric design. The rest of the page is completely empty and white.



Notes



Image taken at the Ngāti Kahungunu Iwi Incorporated (NKII) Fish Hook Summit, 21 June 2022. Image supplied by Ngāti Kahungunu Iwi Incorporated.

